## Children and Household Wealth

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## The Paper Examines the Effects of

## Children on Wealth Accumulation

- There are several possible mechanisms.
- Family size is correlated with lifetime earnings.
- Like many others, we take the earnings process as being exogenous.
- Children eat resources.
- With uncertainty in earnings, health, and lifespan, the timing of fertility affects consumption decisions.
- We show
- Children are a key to understanding wide wealth disparities.
- Children have a much larger effect than asset tests associated with means-tested transfers.
- Takeaway point: adults in families with children grow accustomed to lower standards of living than adults in otherwise equivalent families.


## Children Do Not Appear in the Two Most Closely Related Literatures

- Explain the wealth distribution.
- Life Cycle Model: Modigliani \& Brumberg (1954)
- Buffer Stock Framework: Deaton (1991)
- Precautionary Savings: Aiyagari (1991)
- Bequests: De Nardi (2004)
- Variation in Time Preference: Krusell and Smith (1998)
- Explain low wealth of the very poor.
- Variation in Time Preference: Lawrance (1991),
- Time-Inconsistent Preferences: Laibson (1997)
- Effect of Safety Net: Hubbard Skinner and Zeldes (1995)
- Common theme: Given an earnings distribution, what is the implied wealth distribution? The studies typically find that the concentration of wealth (absent bequests) implied by models is lower than in the data.

Figure 1: Net Worth in 1992 as a Percentage of Summed, Real Lifetime Earnings, By Family Size, HRS Data


Table 2: Variation in Net Worth, Fertility and Earnings by Lifetime Earnings Deciles, Weighted

Married Couples

| Lifetime <br> Earnings <br> Decile $/ 1$ | Median <br> 1992 <br> Net Worth | Mean <br> 1992 <br> Net <br> Worth | Mean <br> Number <br> of Children | Mean Age of <br> Head <br> When Last <br> Child is Born | Mean \%age of <br> Earnings <br> After Last Child <br> is Born |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lowest | $\$ 35,450$ | $\$ 111,991$ | 4.6 | 35.3 | 69.1 |
| 2 | 65,600 | 166,974 | 4.1 | 33.4 | 74.2 |
| 3 | 90,962 | 171,847 | 3.9 | 32.7 | 77.3 |
| 4 | 114,000 | 199,800 | 3.5 | 32.5 | 77.9 |
| Middle | 124,348 | 238,961 | 3.7 | 32.3 | 78.2 |
| 6 | 136,672 | 214,699 | 3.6 | 32.4 | 78.3 |
| 7 | 184,000 | 286,538 | 3.3 | 32.1 | 79.0 |
| 8 | 206,253 | 330,984 | 3.3 | 32.7 | 79.0 |
| 9 | 266,800 | 451,280 | 3.3 | 32.4 | 80.3 |
| Highest | 433,326 | 687,277 | 3.1 | 33.3 | 82.1 |
| All Married | 142,885 | 280,549 | 3.7 | 32.9 | 77.4 |

Couples

## A Permanent Income Model

$\max \sum_{j=0}^{T} \beta^{j} n_{j} U\left(c_{j} / n_{j}\right)$ subject to $\sum_{i=0}^{T} \frac{c_{j}}{(1+r)^{j-1}}=\sum_{i=0}^{T} \frac{y_{j}}{(1+r)^{j-1}}$

- Optimal consumption (assuming CRRA preferences) is given by

$$
c_{j}=\left(\frac{n_{j}}{\sum_{j=0}^{T} \frac{n_{j}}{n_{j}[\beta(1+r)]^{j / \gamma}}}\right)\left(\sum_{j=0}^{T} \frac{y_{j}}{(1+r)^{j-1}}[\beta(1+r)]^{j / \gamma}\right)
$$

- The family size adjustment (the first term in parentheses) is quantitatively important


## Household Consumption over the Life-Cycle (couple w/ 5 children)

$$
n_{j}=\left(A_{j}+0.7 K_{j}\right)^{0.7} ; r=.03 ; \beta=0.97 ; \gamma=3
$$



This model, however, yields too little dispersion in wealth. The poor save nothing. The wealthy save too little, relative to the data. We need a richer model with precautionary saving, credit constraints, and uncertainty in earnings, lifespan, and longevity.

## The First Experiment: Alter the Number of Children (in a more realistic life-cycle model)

- To explore the effects of the number of children on life-cycle wealth accumulation...
- We give all married and single households the mean number of children (by marital status), born at the median ages for " 3.6 " and " 2.8 " child families.
- Married couples get children at ages 23, 26, 29, and 0.6 of a child arrives at 33. Singles get them at 23,26 and 0.8 at 29.
- Fractional children make the aggregate number of children in the simulations match the aggregate in the population.

Altering the number and timing of children increases wealth of low-income households and reduces the dispersion of net worth.

Table 4: The Effects of Eliminating Variation in the Number and Timing of Children

|  | Baseline |  | No Variation in kids |  |
| :---: | :---: | :---: | :---: | :---: |
| Decile of Lifetime Earnings Distribution | Median Net Worth | Credit Constrained Until Age... | Median Net Worth | Credit Constrained Until Age... |
| Lowest | \$1,350 | 34 | \$16,403 | 26 |
| 2 | 10,749 | 32 | 27,584 | 27 |
| 3 | 24,281 | 31 | 31,475 | 27 |
| 4 | 36,539 | 29 | 38,576 | 28 |
| 5 | 45,733 | 28 | 45,638 | 28 |
| 6 | 63,639 | 27 | 64,372 | 29 |
| 7 | 74,250 | 27 | 67,463 | 30 |
| 8 | 93,618 | 29 | 87,394 | 31 |
| 9 | 127,082 | 30 | 115,394 | 31 |
| Highest | 221,434 | 32 | 180,463 | 34 |

## Children or the Safety Net?

- It is straightforward in the context of our model to eliminate the safety net and examine the effect of doing so on wealth accumulation.
- The structure of the safety net is very similar to Hubbard, Skinner, and Zeldes (1995).
- Their consumption floor (for a single parent with two children) is $\$ 7,000$ (in 1984\$), ours (in 1984) is roughly $\$ 6,300$.
- A similar fraction of the population receives benefits.
- $25.3 \%$ of no HS diploma people get transfers in 1980 (their average age is 44) - 23.7\% of households 40-49 in PSID get transfers in 1984. There is a similar close correspondence in 1990.

In contrast to the conclusions of HSZ (1995), the
means-tested transfer system has an almost imperceptible effect on optimal wealth accumulation in a life-cycle model with children.

## Table 5b: Effect of Altering the Timing of Children, Earnings, and The Transfer System on Median Optimal Net Worth, HRS Data

 Median Optimal Net Worth| Decile of Lifetime <br> Earnings <br> Distribution | Baseline <br> Model | No Means <br> tested transfer |
| :---: | :---: | :---: |
| Lowest | $\$ 1,350$ | $\$ 1,483$ |
| 2 | 10,749 | 11,302 |
| 3 | 24,281 | 25,056 |
| 4 | 36,539 | 36,897 |
| 5 | 45,733 | 46,088 |
| 6 | 63,639 | 63,858 |
| 7 | 74,250 | 74,382 |
| 8 | 93,618 | 93,656 |
| 9 | 127,082 | 127,131 |
| Highest | 221,434 | 221,437 |

## Why Are There Such Stark Differences Between HSZ (1995) and Our Results?

- The approaches have similar transfer systems, social security benefits, and similar numbers of households receive transfers.
- HSZ, however, do not model the effects of children.
- As we've seen, low-income families have more children.
- Not accounting for children is critical as shown in the next table

Effect of Shutting Down the Variation in Children, and Shutting Down the Means Tested Transfer System
Median Net Worth in the HRS (average age 55.7)

| Decile of <br> Lifetime <br> Earnings <br> Distribution | Baseline <br> Model $(\mathrm{w} /$ <br> Transfers) | No variation <br> in Children $(\mathrm{w} /$ <br> Transfers) | No Children <br> At all (w/ <br> Transfers) | No Means <br> tested transfer, No <br> Children |
| :---: | :---: | :---: | :---: | :---: |
| Lowest | 1,350 | 16,403 | 23,456 | 44,483 |
| 2 | 10,749 | 27,584 | 45,694 | 53,302 |
| 3 | 24,281 | 31,475 | 65,043 | 65,356 |
| 4 | 36,539 | 38,576 | 89,304 | 90,897 |
| 5 | 45,733 | 45,638 | 100,594 | 100,594 |
| 6 | 63,639 | 64,372 | 110,594 | 110,594 |
| 7 | 74,250 | 67,463 | 132,045 | 132,045 |
| 8 | 93,618 | 87,394 | 159,405 | 159,405 |
| 9 | 127,082 | 115,394 | 194,096 | 194,096 |
| Highest | 221,434 | 180,463 | 284,059 | 284,059 |

# Why Do Asset- and Income-Tested 

 Transfers Have Such a Small Effect on Optimal Wealth Accumulation?- $40 \%$ of households in the lowest lifetime income decile have SS replacement rates above the consumption floor.
- For the remaining $60 \%$, SS and DB pensions replace, on average, $55 \%$ of income in the 5 years prior to retirement. Retirement consumption relative to consumption when 5 children are in the house would optimally be $50 \%$ lower (given our equivalence scale).
- Children, therefore, can largely account for the low asset accumulation of households in the lowest lifetime income deciles.
- HSZ (1995) appear to find very large effects of the income- and assettested transfer system because they fail to account for the role of children.


## Endogenizing Fertility

- We model fertility decisions in the spirit of Becker and Barro (1988)
- Assume all children are born at a specific date ( $B$ ).
- Children are attached to parents for 18 years.

Household's decision problem is

$$
\max E\left[\sum_{j=S}^{D} \beta^{j-S} U\left(c_{j}\right)+\sum_{j=B}^{B+17} \beta^{j-S} b(f) U\left(c_{j}^{k}\right)\right]
$$

The budget constraint when children are around is

$$
c_{j}+f c_{j}^{k}+a_{j+1}=y_{j}+a_{j}-\tau\left(e_{j}+r a_{j}\right), j \in\{B, \ldots, B+17\} \text {, where }
$$

$$
y_{j}=(1-\kappa f) e_{j}+r a_{j}+T\left(e_{j}, a_{j}, j, n_{j}\right), j \in\{S, \ldots, R\} .
$$

Each child requires $\kappa$ of the parent's earnings (think of these as indirect time costs)

Endogenous Fertility, Married Couples

| Decile of <br> Lifetime <br> Earnings <br> Distribution | Net Worth <br> Baseline | Birth Rate <br> Data <br> Baseline | Net Worth <br> Endogenous <br> Fertility <br> Model | Birth Rate <br> Endog. <br> Fertility <br> Model | Net Worth <br> No transfer <br> Endog. <br> Fertility | Birth Rate <br> No transfer <br> Endog. <br> Fertility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lowest | 20,714 | 4.6 | 22,643 | 4.5 | 26,221 | 4.3 |
| 2 | 38,254 | 4.1 | 37,546 | 4.2 | 41,573 | 4.1 |
| 3 | 53,894 | 3.9 | 53,172 | 4.0 | 54,903 | 4.0 |
| 4 | 71,996 | 3.5 | 71,021 | 3.7 | 72,035 | 3.7 |
| 5 | 74,718 | 3.7 | 74,215 | 3.5 | 74,734 | 3.5 |
| 6 | 79,159 | 3.6 | 79,021 | 3.4 | 79,163 | 3.4 |
| 7 | 111,280 | 3.3 | 114,593 | 3.3 | 111,282 | 3.3 |
| 8 | 134,092 | 3.3 | 139,563 | 3.3 | 134,092 | 3.3 |
| 9 | 153,326 | 3.3 | 157,221 | 3.2 | 153,326 | 3.2 |
| Highest | 270,442 | 3.1 | 262,430 | 3.2 | 270,442 | 3.2 |

Endogenizing fertility increases, somewhat, the effect of income transfers. Shutting down the transfer program decreases fertility for low income households and net worth increases. A modest increase in self insurance coupled with a modest reduction in fertility, therefore, leads to higher net worth.

## In Closing

- Children increase the consumption of families when they are being supported by their parents.
- Replacing the actual number (and timing) of children with the sample averages by marital status results in a change in optimal median net worth from $\$ 1,350$ to $\$ 16,403$, and from $\$ 38,537$ to $\$ 63,472$ in mean net worth in the lowest lifetime income decile.
- Our approach does not require heterogeneity in discount rates to generate the distribution of wealth.
- Children, and not income- and asset-tested transfers or discount rate differences we believe, are central to understanding the skewness of the wealth distribution and low asset accumulation of low-income households.
- Read more at http://www.ssc.wisc.edu/~scholz/Research/Children.pdf

